MONTHLY REWARDS RECAP DECEMBER 2022 REDEMPTION TRENDS AND INSIGHTS IN ENGAGING REWARDS

Top Redeemers - Dollars November 2022



- 1. Apple[®] AirPods Pro[®]
- 2. Apple[®] 10.2" iPad[®] WiFi 64GB
- 3. Apple[®] 10.2" iPad[®] WiFi 256GB
- 4. Apple[®] AirPods[®] (3rd generation)
- 5. Apple® 13" MacBook Air ® with M2 Chip

Top Redeemers - Units November 2022



- 1. Apple[®] AirPods Pro[®]
- 2. Bally Handheld Comfort Grip Massager
- 3. Sonnet 4 x 30 Binoculars
- 4. Cuisinart[®] Stainless Steel Mixing Bowls
- 5. Hamilton Beach® 3-Cup Food Chopper

Biggest Movers Since Last Report



- 1. Apple[®] AirPods Pro[®]
- 2. Yeti[®] Tundra[®] 45 Hard Cooler
- 3. Apple® 10.2" iPad® WiFi 64GB
- 4. Apple[®] 10.2″ iPad[®] WiFi 256GB
- 5. Bally Handheld Comfort Grip Massager

NEW THIS MONTH!



<u>Rewards News!</u>

What the Heart Wants

Here's something to ponder ... Valentine's Day is the third largest spending holiday of the year.

Christmas and Thanksgiving understandably rank first and second. But according to the National Federation of Retailers, Americans spent almost \$24 billion for Valentine's Day in 2022. About two-thirds of men and 60% of women give gifts for Valentine's Day. People who purchase gifts for Valentine's Day will spend between \$175 and \$210.

With the holidays in full swing, it's hard to think ahead to Valentine's Day. Don't make that mistake. Start planning on promoting your award offerings as Valentine's gifts right after the new year. Encourage your participants to start browsing now. Promote traditional gifts such as jewelry and watches, along with some non-traditional items like electronics. Do a countdown to February 14th and be sure to provide a deadline for ordering to ensure delivery in time for the holiday. Help them use their points to show their Valentine just how much they mean.

The Takeway: Valentine's Day gifts can mean huge redemptions. Plan to get your share of this huge gifting holiday.

<u>Featured Promo!</u> Bake Some Fun

Redeem Today and Bake Up Some Fun